

# Know My Plan

We help high achieving professionals retire to a life they love.

#### Hi, we're Nic and Jeff

We provide advice and guidance to help you achieve the confidence, financial freedom, and future lifestyle you're looking for by:

- Mitigating taxes in retirement
- Finding the most suitable investments for your situation
- Creating a tax-efficient income
- Insuring your family from the "ifs" in life

At Know My Plan, we're on a mission to change the way people implement financial plans. Too many people have financial plans that are no more than paper weight. Too complex to be useful. Too cumbersome to execute. And too concrete to be flexible.

We bring context and clarity to our clients.

#### What makes us different?

- Our extensive plans are easy to understand AND easy to follow. We break them down into actionable steps and work alongside you to execute your plan.
- We don't limit you to annual or quarterly meetings. We're available for micro-meetings whenever you need us to answer your questions, help with your financial decisions, or review your plan.
- We'll never leave you in the dark. We make sure you know what you own, why you own it, and where it fits into your plan. We provide clarity and transparency in every decision we make.



## Know My Plan

### How we help our clients:

#### Risk management & insurance planning

Annual Review of existing policies

Life Insurance needs analysis

Long Term Care Insurance analysis Disability Insurance analysis

**Health Savings** Accounts (HSA)

Medicare Advice

#### Investment planning

Review of portfolio	Asset allocation	Titling and Beneficiary designations	Disability Insurance analysis	Account aggregation
Monitoring of outside accounts	Investment policy statement	Stock concentration		

#### Retirement planning

Review of financial fortress blueprint	Retirement goal setting and bucket list items	Social security analysis	Cash flow analysis	IRA contributions and Roth conversions
Review of retirement plans	Annuities and pensions	RMD's and withdrawal optimization savings	Establishment of 401(k) retirement plans	

#### **Estate planning**

Review of estate plan	Minimize estate taxes	Charitable giving
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#### Cash Flow & Budget

Review goals, expenses, & budgeting	Review of income sources	Banking and credit management	Review of one-time expenses	Planned large expenses
Emergency funding	Dollar cost averaging	Mortgage review	Lines of credit and debt management	



#### Assistance to loved ones

Gifting	College planning	Caring for elderly	529 college savings plans	Roth IRAs for children
UGMA/UTMA	Paying off college loans	Mortgage review	Lines of credit and debt management	

#### Tax planning

Tax sensitive investing	Review of cost-basis and gains	Executive compensation	Carry forward losses	Tax loss harvesting
Business succession planning	Potential Roth conversions	Health Savings & Flexible Spending accounts	Tax Return review	Business succession planning

#### How it works

It all begins with getting to know you. Ask us any questions you have and get a feel for how we work. We're focused on understanding what's important to you. How do you envision your future? What does it look like? Can we help you get there?

Next, we dive deeper into your financial picture and what our recommendations are to get you on track toward achieving your goals. You'll get a good understanding of what it's like to work with us, and how we could work together moving forward.

If you're just not ready – for any reason – no problem! Your plan and our recommendations are yours to keep! And if you ARE ready, we begin executing your plan together right away!



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